



DELTA ASSOCIATION
OF REALTORS®
JUNE 2011 • www.deltaaor.com

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May 4, 2011 was the California Association of REALTORS® Legislative Day, and about a dozen DAR members joined over 1,000 other REALTORS® in Sacramento to lobby our elected representatives.

Fortunately this year there was not a lot of active legislation threatening the real estate industry or proposals that had already been defeated. We were instructed to discuss our opposition to items which might be proposed in the future, especially in light of the state budget crisis.

One of these items was forced overwithholding on independent contractors (like real estate agents), another was imposing a sales tax on services (commissions, inspections, appraisals, escrow services, loan fees, etc.), and finally, our priority was to emphasize preserving the mortgage interest deduction. We were also able to voice our opposition to a rent control bill, SB 184.

At the luncheon of CAR members from Alameda and Contra Costa Counties, attendees heard local State Senator Mark DeSaulnier speak about the difficult process of solving the budget deficit and some of the positive things being done to help our region. We are fortunate to have Mark as Chair of the important Transportation and Housing



Committee. There were also meetings with local Assemblywomen Susan Bonilla and Joan Buchanan. All of these local legislators are sensitive to the problems of the economy and the real estate industry.

Legislative Day happens in early May every year and DAR members are encouraged to attend. The legislators tell us that it is important to hear from so many constituents in a focused effort. Watch for announcements next year, and join DAR leadership and other members on Legislative Day. Carpools are formed, the lunch

is provided. It is both an educational and rewarding experience, and you will enjoy great networking with your peers.

I also recently returned from the NAR meetings in Washington, DC. We met with Senator Diane Feinstein and Members of Congress George Miller and Jerry McNerney. The issues

discussed were preservation of the mortgage interest deduction, keeping the higher conforming loan limits, not eliminating Fannie Mae and Freddie Mac, and renewing the Federal flood insurance program, which is scheduled to expire this Fall. Naturally the Federal deficit is foremost on everyone's minds, but the real estate industry cannot be passive in the process to find solutions. That is why the NAR Board of Directors voted to institute a \$40 political survival member assessment for 2012 to support local, state and national lobbying activities for REALTORS®.

june 2011

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JUNE 2011

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Delta Currents is the official monthly publication of the Delta Association of REALTORS®. Although every effort has been made to ensure the accuracy and thoroughness of this publication, errors may occur. DAR shall not be held liable for misinformation, typographical errors, omissions, and/or misprints in editorial and/or advertising materials.

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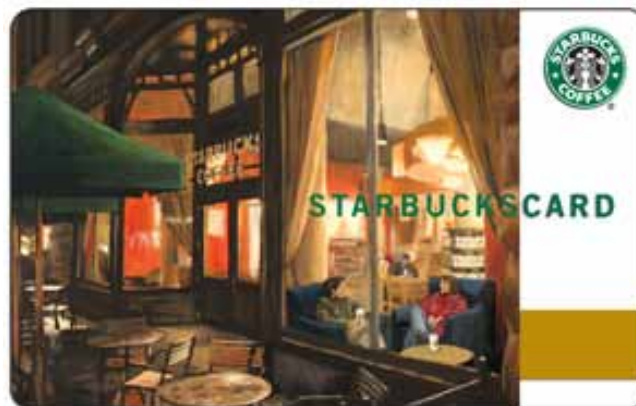
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**DISCOVERY BAY/BYRON
MARKETING MEETING & TOUR**

1st and 3rd Tuesday
Board Walk Grill at the Marina, Discovery Bay
9:00am • \$1

For more information call LeeAnn Seamann
354-1380 at Marples & Associates
Group does use Paragon to schedule homes on tour.
Tours are Caravan and must be in by Noon on
Monday.

**OAKLEY/BETHEL ISLAND/
BRENTWOOD/KNIGHTSEN/ANTIOCH
MARKETING MEETING & TOUR**

Every Wednesday
Black Bear Diner, 3201 Main Street,
Oakley • 8:30am • \$2

For more information contact Dan Barnes,
Tour Coordinator, 759-4648.
Group will use Paragon
to schedule homes on tour.

**CONTRA COSTA REALTORS® IN MOTION
CONTRA COSTA NORTH**

Martinez, Pacheco, Pleasant Hill, Concord,
Walnut Creek, Clayton, Clyde

Every Tuesday
8:30am • \$10

Centre Concord, 5298 Clayton Rd., Concord
Doors open at 8am for breakfast
www.ccrim.info

**REALTORS® MARKETING ASSOCIATION
CONTRA COSTA SOUTH**

Danville, San Ramon, Blackhawk, Diablo, Alamo

Every Thursday
San Ramon Community Center,
12501 Alcosta Blvd., San Ramon
8:30am • \$5

No formal tour
www.RMAtoday.com

INFORMAL TOURS

Martinez, Pacheco, Pleasant Hill, Concord,
WalnuCreek, Clayton,Clyde, Rossmoor, Orinda,
Lafayette, Moraga

Tuesday between 9:00am and 2:00pm
Danville, San Ramon, Blackhawk, Diablo, Alamo
Thursday between 9:00am & 2:00pm

junetours



LOG IN TO WIN

REALTOR®
Build-Your-Business
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The graphic features a blue arrow pointing right with the text 'LOG IN TO WIN'. Above the arrow is an image of a smartphone displaying a 'VISA \$150' reward card. Below the arrow, the text reads 'REALTOR® Build-Your-Business Sweepstakes from REALTOR® Content Resource'. At the bottom is the logo for the National Association of Realtors, consisting of a blue square with a white 'R' and the text 'NATIONAL ASSOCIATION of REALTORS®'.

DAY AT THE RACES

GOLDEN GATE FIELDS • FRIDAY, JUNE 10, 2011

BUS LEAVES DAR 10:30am • \$55 per adult



GATES OPEN AT 11AM. INCLUDES CHARTER BUS TRIP, ADMISSION,
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AND A RACE NAMED IN HONOR OF OUR GROUP.

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FOR INFO CALL RICH GRIJALVA AT 925.754.6000.*



June 1	Business & Technology Committee Meeting	10:00am – 11:00am
June 2	Bylaws Committee Meeting	10:00am – 11:00am
June 8	New Members Orientation	8:30am – 12:00pm
June 9	LGR Committee Meeting	11:30am – 12:30pm
June 10	Day at the Races	10:30am – 6:30pm
June 15	Strategic Planning Committee Meeting	2:00pm - 3:00pm
June 16	45Hours Continue Education	12:45pm - 3:00pm
June 21	Delta Realtor Community Service Foundation	1:30pm - 2:30pm
June 22	Budget & Finance Committee	11:30am – 12:30pm
June 28	Education Committee	2:00pm - 3:00pm
June 29	Board of Directors	12:00pm - 1:30pm
July 4	DAR Closed for Independence Day	
July 6	Business & Technology Committee	10:00am – 11:00am
July 7	Bylaws Committee	10:00am - 11:00am
July 13	New Members Orientation	8:30am - 12:00pm
July 13	Strategic Planning Committee	2:00pm - 3:00pm
July 14	LGR Committee	11:30am
July 20	Budget & Finance Committee	11:30am
July 26	Education Committee	2:00pm - 3:00pm
July 27	Board of Directors	12:00pm - 1:30pm
June 28	Education Committee	2:00pm - 3:00pm
June 29	Board of Directors	12:00pm - 1:30pm

your calendar

planameting!

Hold it at the Delta Association of REALTORS®. Call 925 757 8283 for details.



New Members Orientation
Tuesday, June 8, 2011 1
8:30am – 12:00pm
To register call DAR 757-8283

45 Hour Renew
Duane Gomer's Seminars
Thursday, June 16, 2011
1:00pm – 3:00pm
To register contact DAR 757-8283

EBRDI Paragon Training
Free to MLS Subscribers
Steven Pean, Instructor
Wednesday, June 22, 2011
9:00am – 12:00pm
Essentials
1:00pm – 4:00pm
M.O.R.E. Essentials
To register call EBRDI at 906-5200
Or logon to EBRDI.com

"A Simple Step To Home
Ownership 2011"
Sabine Larson, Instructor
Thursday, June 23, 2011
10:30am – 12:00pm
To register call 406-9000

Real Estate Risk Management
Hanson Law Firm
Friday, June 24, 2011
12:00pm – 1:00pm (bring your lunch)
To register call the DAR

*All Classes are held at the
Delta Association of REALTORS®
3428 Hillcrest Ave., Ste. 200,
Antioch, except as otherwise noted*



dareducation

EAST COUNTY INSURANCE AGENCY, INC.

ANTIOCH
925 757 4208
2738 B.W. Tregallas Rd.

BRENTWOOD
925 240 1330
6440 Brentwood Blvd.

*All personal and
commercial lines*

www.eastcountyins.com

The advertisement for East County Insurance Agency, Inc. features a dark blue background with a silhouette of a rooster on a weather vane. The text is white and provides contact information for two locations: Antioch and Brentwood. It also includes a note about personal and commercial lines and a website URL.

DOES PAYING YOUR DUES GIVE YOU THE BLUES?

JAMES BRITTO, EDUCATION CHAIR; DIRECTOR

DAR Dues... NAR Dues... CAR Dues... it seems like every time an agent turns around, there is another billing coming for something related to being a REALTOR®. Did you realize that of the total fees paid each year, only \$400 a year stays with your local association? That's just over \$1 per day for membership in your local professional trade association... a bargain! The remaining fees are for National and State dues, and also for access to the MLS and for lockbox key access.

Some agents have shared that they struggle to pay each of the bills that comes for the various dues that must be paid throughout the year. Is there a better way? Well, a lot of people would like the flexibility of paying monthly. Unfortunately, due to technological and clerical reasons, the boards can't handle the amount of work that would be required to handle individual monthly payments for each member. But YOU can create your own system to make monthly payments:

Have you considered membership in the REALTORS® Federal Credit Union? This is the first credit union designed specifically to serve the needs of REALTORS®. You can open an account, and arrange for a monthly transfer from your existing checking or savings account, in the amount of 1/12 of the total amount of fees you will need each year for your dues. Or you can manually deposit each month if you prefer. In this way, when your bills come for dues, you can access the funds in your REALTORS® Federal Credit Union account, and pay your dues without having to impact your finances with a large amount of money at one time. The REALTORS® Federal Credit Union also offers personal loans to pay professional dues, which allows you time to repay over

time, at a competitive interest rate. These options create win-win situations for everyone involved.

Agents who can't pay their dues on time are subject to late fees and even reinstatement fees, which can add as much as \$200 more to the costs of dues. They also lose access to member benefits, one of which is ZipForms®, a \$695 cost if you are not a member of CAR.

Maybe there are certification courses or classes that you would like to take, but the costs are causing you to delay this. Consider putting a fixed amount monthly into your REALTORS® Federal Credit Union account, enough to cover dues AND any additional expenses you might have, and you will have the flexibility to pay without concerns.

In this time of financial uncertainty for many, agents need to find ways to save money each month for various expenses, to minimize hardships that arise when expenses spike. For more information on REALTORS® Federal Credit Union, visit www.realtorsfcu.org or contact the Delta Association of REALTORS® for a brochure.



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776-2740 FAX 776-2741

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634-3200 FAX 634-3393

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Mark Skilling, Broker
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Bradley Letourneau
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San Ramon
803-7778 FAX 226-1517

Brandy Gibb
Shea Homes
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245-3600 FAX 425-3684

MEMBERS ON THE MOVE

Jill Fister is now with Pacific California Properties at 201 Sand Creek Rd., #E, Brentwood, 325-0063 FAX 237-8756

Heidi Kugul is now with Altera Signature Properties at 4851 Lone Tree Way, B, Antioch 776-1100 Fax 776-5085

Gertrude Vierra is now with Frank Vierra, Borker at 200 Pistachio Pl., Brentwood, 595-1317 FAX 941-5801

Eileen Erickson is now with JDK & Associates at 50 Eagle Rock Way, D, Brentwood, 415-4442 FAX 888-851-4246

Jacqueline Craig is now with Keller Williams Premier Properties at 4041 Lone Tree Way, #101, Antioch, 315-8700 FAX 315-8701

Jose Sublasky is now with RE/MAX Blue Line at 60 Eagle Rock Way, Ste: B, Brentwood, 634-4500 FAX 420-5831

Corrien Faso is now with WR Properties at 651 First St., Brentwood, 634-3100 FAX 634-3191

Patricia Silva is now with WR Properties at 651 First St., Brentwood, 634-3100 FAX 634-3190





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I bet you didn't know that as a travel agent you do not get paid to book airline tickets. It is something we do because we love you. We either steer you in the right direction for the best pricing, or book it in a package to save you money on a hotel. So, in return, the airlines have decided you need to pay for more services, not less, since they are saving money on commissions. What??

"Terrorist attack tax." It costs you almost as much as the ticket itself. So you are now paying to frisk me, which is against my Fourth Amendment rights. And now they have that xray machine that can see my bits and parts and laugh about it later. And I paid for this?

You get to the terminal and the suitcases are thrown out the back with lightening speed so you either don't get a ticket or yelled at by "security" that wants you to keep moving your car. Dang, why did you bring so many suitcases? Each one has a \$25 charge, and if you are over 40 lbs. (yeah I know it says weight limit is 50 lbs, but they haven't heard this at the airport) you pay another \$50-\$125. When did that happen? Around the same time they decided they weren't serving you lunch on a 10 hour flight. The porters are flagging you over to have a speedy checkout. Yep, \$2 more a bag to check since you couldn't wait in line.

You have your airline ticket and ID ready. You ask to be near a window. Costs you money. You ask for more legroom. Costs you money. Yep \$30 more. And, they charge you \$25 if you call and ask them to assign you this seat prior to reaching airport. So, you are paying for a ticket and a seat. How to avoid. Show up early. Instead of \$55 for that seat, you only have to pay \$30. Aren't you lucky?

So you have a bit more leg room and you shove your extra suitcase that you refused to pay the extra \$25 for into the bin above you with everyone looking at you like you have brought your dresser drawer on board. You strap yourself

in, have your knees pushing against who knows what, and the person next to you making noises that you haven't heard since you last visited your grandpa.

But now you are worried about thrombosis (if you don't move your legs every two hours, you could throw a blood clot which could go to your brain and ruin that good buzz you just got on the two cocktails you purchased for \$8 each.) You try to walk around, and they keep telling you to sit down. Hello, thrombosis. I think that may be too big of a word for them. They have this thing about the cart. You are in the way of the cart. The cart has to get by. The cart is their holy grail. I do believe they make commission on everything they sell from that cart.

So, what is in the cart. Alcohol. Which we all need in a time of crisis. I do not care if you are a pastor or an alcoholic, you are drinking from that cart. Your nerves are almost shot at this point. And why oh why won't they give you a full can of soda? Are they the soda Nazis? I want a full can. I paid a lot for a ticket, a seat for extra leg room, for a suitcase I could have gone without, give me a soda. Yep, they charge \$2 for that. Then they literally throw you a bag of nuts, or should I say, 7 nuts. Do we look like birds? You can't even ask them for a second bag of nuts because they have counted all the heads and only have allowed just that many bags.

Ready for a movie. Yeah it's free. You only have to pay \$3 for headphones to hear it. Luckily they always put on marginal movies not worth watching. If you do pay, keep them. Health law. They have been in your ears, right? Cannot take them away from you. Let's see them pull it out of your hands past that cart.

Lunchtime. You think you are getting lunch, right? Not in the US. They do not serve lunch for any flight under 6 hours. Guess what, every flight in the US is under 6 hours. If it isn't they make



sure you stop in Dallas or Ft. Worth to save themselves from providing you lunch. You decide to buy one. Can't be that bad, right? They use sourdough for a reason. It is already hard so you won't know if it is fresh or not. \$10 please.

You have now arrived. You hope your baggage is at the turnstile, you drag it to the car rental agency and.....

You can book yourself a trip on the internet, but a travel consultant can give you advice! - Linda Walling-Stone
www.cruiseone.com/lwalling-stone

Aluminum wiring/connections found in many homes have been found to have a very high probability of overheating compared with copper wiring/connections. Many fires have resulted, some involving injury and death.

Aluminum

- wire has some specific problems:
- 1) It tends to creep out from under terminal screws. It expands and contracts excessively causing a loosening effect.
 - 2) It forms a rust (oxide) that is an electrical insulator.
 - 3) It is softer than copper and easier to damage when working with it.
 - 4) It was, in some early wire, a low quality material, prone to weakness and breaking.

The U.S. Consumer Product Safety Commission staff had research

conducted that shows that homes wired with aluminum wire manufactured before 1972 are 55 times more likely to have one or more connections reach "Fire Hazard Conditions" than is a home wired with copper. Homes built or rooms added between 1965

and 1973 may contain aluminum wiring. And circuits rewired or added even after these dates may have been wired using old materials. Owners and potential buyers of homes that have aluminum wiring should be made aware of its presence and advised to have a complete electrical

inspection performed.

NOTE: for large service entrance conductors and larger appliance wires such as stoves and dryers, aluminum stranded wires have not shown to cause overheating as compared to the smaller solid strand aluminum branch circuit wires .

SIGNS OF TROUBLE:

Unfortunately, not all problems with aluminum wiring can be predetermined, but there are some early warning signs that can help. Look for:

- 1) Signs of discoloration, insulation deterioration, or any other abnormalities
- 2) Face plates on switches or outlets that are warm to the touch
- 3) Strange odors, smoke, sparks, or arcing at switches and outlets
- 4) Charred materials in and around receptacles
- 5) Lights that flicker
- 6) Circuits that stop working

FIXING THE PROBLEM

There are several methods to correct the problem. They range from a complete rewire of

the home to using Aluminum rated outlets. All methods should only be installed by an experienced and qualified electrician.

Your home inspector will identify if there is problem aluminum wiring in the home and recommend a course of action. - Mike Stewart | www.npiweb.com/stewart



[Click for the
Delta Association of REALTORS®
Application for Consideration as an
Officer or Director 2012](#)

[Click for the
Delta Association of REALTORS®
Board of Directors Code of Conduct](#)

2011 SECOND PERIOD LOCAL REALTOR® ASSOCIATION DUES

Invoices for the semi-annual dues of the Delta Association of REALORS will be e-mailed to all members on May 31, 2011.

All bills are due by July 1, 2011. A late fee of \$25 will be applied to all unpaid accounts on July 11, 2011.

Members may remit payment by check to the DAR office or pay online at the association website using a Visa or MasterCard. Click to pay.

www.DeltaAOR.com.

If you have not received your emailed invoice, please contact the DAR staff immediately at 925.757.8283.





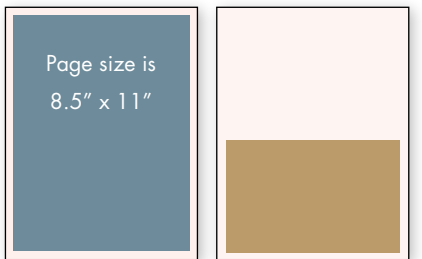
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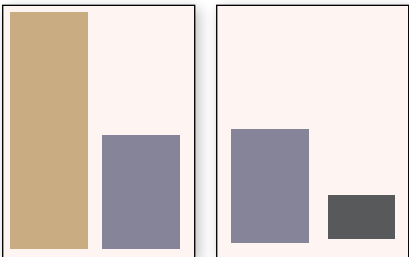
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- **AFFORDABLE RATES AND SIZES** Preferred rates for DAR members and affiliates! **NO LONG-TERM CONTRACTS!**
- **STRATEGIC MARKETING** **DeltaCurrents** is the official association magazine.
- **CORE READERSHIP** **DeltaCurrents** reaches some 1,000 REALTORS® and Affiliates in Eastern Contra Costa County - Antioch, Bay Point, Bethel Island, Brentwood, Byron, Discovery Bay, Knightsen, Pittsburg, and Oakley.

- **EDITORIAL** Articles feature issues of importance to the real estate community, including information about national, state, and local real estate news and statistics, government affairs, REALTOR® safety, legal issues, special events, technology, education, philanthropy, and more.
- **FREE CREATIVE AD DEVELOPMENT** Design services are **free for advertisers!** Contact your sales representative for details.
- **DISTRIBUTION** **DeltaCurrents** is emailed to REALTOR® and Affiliate members of the Delta Association of REALTORS® monthly. Twelve annual issues are available as downloadable PDF's on the Association's website.
- **THE PUBLISHER** Michelle Manos Design specializes in publishing periodicals and other publications for REALTOR® associations, non-profit organizations, and many other businesses. The MMD team has nearly 40 years of experience in award-winning publishing, marketing, and graphic design programs. MMD serves clients throughout California and the USA.



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HALF PAGE VERTICAL
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QUARTER PAGE
3.65 X 5

BUSINESS CARD
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- Submit artwork as a pdf, eps, tif, psd, or packaged InDesign file
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- Camera-ready artwork is due the **24th** of prior month. We will design your ad at no charge, and you may change it at no cost throughout your contract.

Email contracts and artwork to michellemanos@gmail.com

2011 ADVERTISING RATES

Effective 5/28/11

MEMBER RATES (per month)

	6-12 months	1-5 months
Full Page	100	125
Half Page (h or v)	80	100
Quarter Page	45	60
Business Card	25	40
PREMIUM SPACE		
Spread	175	225
Inside Front	125	175

NON-MEMBER RATES (per month)

	6-12 months	1-5 months
Full Page	150	160
Half Page (h or v)	100	125
Quarter Page	65	75
Business Card	35	50
PREMIUM SPACE		
Spread	200	275
Inside Front	175	220

DeltaCurrents is published for the Delta Association of REALTORS® by **MICHELLE MANOS DESIGN**. For advertising information, contact Angela Gibson at angelakaygibson@gmail.com 209 483 3058 or Michelle Manos at michellemanos@gmail.com 831 869 5084.

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ADVERTISING CONTRACT & SPACE RESERVATION

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Notes _____ Ending issue _____
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- TERMS**
- This agreement is subject to all of the terms and conditions herein. Advertiser has read and understands this Agreement and has received a copy. This constitutes the complete Agreement between Advertiser and Publisher. Verbal representations and promises made by the Publisher's representatives are not binding or valid.
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 - This agreement is with the named Advertiser, and change of ownership or management will not dissolve Agreement obligations.
 - Artwork created by Michelle Manos Design is for the exclusive use in its publications. Consult MMD for rates for other use.

DEADLINES Space reservations are due by the 20th of the previous month. Artwork must be received by the 24th of the previous month. The previous issue's advertisement will be published unless the Publisher is otherwise notified and new artwork received by the Publisher. We are pleased to assist our advertisers with preparation of their advertisements. Contact your sales representative for more information.

PAYMENT We accept PayPal and checks. **MAKE CHECKS PAYABLE TO MICHELLE MANOS DESIGN.** Payment must be made within 30 days of invoice date to receive contract discount. No cash discounts are offered. Advertiser agrees to pay a finance charge of 1.5% per month (18%) on amounts 31 days or more past due and agrees to pay reasonable attorney and court or collection charges. No advertising will be permitted for accounts 30 days past due. First-time advertisers must pay in advance for ads. A 5% discount will be given on pre-paid annual contracts. A 15% commission is applicable for recognized advertising agencies.

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Authorized Signature _____ Date _____

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Authorized Signature _____ Date _____

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2011 C.A.R. President's Visit

Join your C.A.R. Region 5 and 6 colleagues for a buffet luncheon honoring

Beth Peerce 2011 President California Association of REALTORS®

Wednesday, June 8th

11:30a.m. – 1:30p.m.

Canyon View Dining Hall
680 Bollinger Canyon Way
San Ramon, CA 94582



Registration Information

Name _____ Firm Name _____

Phone _____ Email _____

COST: \$43.00 Payment: Enclosed check (made payable to Bay East) Credit card (see below)

Please charge my Visa MasterCard Discover \$ _____ for _____ lunch(es) .

Name on Credit Card _____ Signature _____

Account Number _____ Expiration Date _____

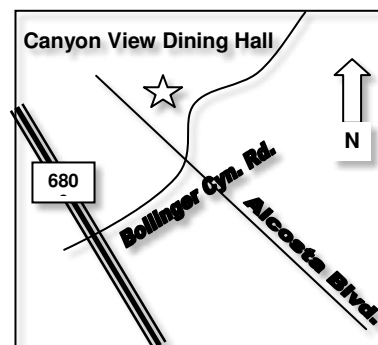
Verification code (3 digit on back of card) _____ Billing Zip Code _____

Is special assistance required? If so, please describe: _____

Registration Deadline: **Wednesday, June 1st**

Submit completed registration form via fax, email or mail to:

Dorothy McFann, Public Affairs Assistant,
7901 Stoneridge Drive, Suite 150 Pleasanton, CA 94588
Email: dorothym@bayeast.org, Fax (925) 730-0258





DELTA ASSOCIATION OF REALTORS® PRESENTS
 Duane Gomer's Most Popular Continuing Education
 Optional Review & Group Testing
 Formerly All Your Tests on 1 Day.

We Have You Covered —
 It's Easy, Quick and Low Priced

Thursday, June 16th at 1:00 p.m.

Delta Association of REALTORS®
 3428 Hillcrest Ave. #200, Antioch

**YOU MUST REGISTER & RECEIVE THE MATERIALS
 BY Tuesday, June 14th**



WHAT THE PROGRAM WILL COVER

1. All Brokers & Sales persons renewing AFTER the first time will receive 3 hour home-study mandatory courses of Agency, Ethics, Trust Funds, Fair Housing, Risk Management and a 30 hour course on Foreclosures, Taxes & Evictions.
2. Salespersons on their FIRST four-year renewal who got their license before 10/1/2007 will receive 3 hour home-study mandatory courses of Agency, Ethics, Trust Funds, Fair Housing, Risk Management. You only have to take these five courses. Confused? Call our office.
3. There will be an optional review to prepare you to pass the easy exams. Money-back guarantee.
4. Exams will be offered on the five mandatory courses. You may test on only 15 hours a day—DRE Rule (we don't like this either). Students who need 45 hours will be provided with instructions for testing on the additional 30 hour course online. If you received your materials at least five days before the class, you will be given passwords and user names to test later online. Later signups will receive their passwords by email.

SCHEDULE

12:45 p.m. Registration
 1:00 p.m. Course review and industry update
 3:00 p.m. Home-study Exams on 5 Mandatory Courses and Certificates Awarded.

REQUIREMENTS

1. You must sign up and receive your materials before the class to comply with DRE regulations for testing.
2. Easy exams, 70% to pass, 99.99% passing rate.
3. Please have a Government issued picture ID available.
4. Fee includes \$10 for the cost of the required courses.

Anyone who fails an exam can take a second test at no cost any time within one year from date of registration or take the class again at no cost. Courses are for all licensees. These courses are approved for Continuing Education Credit by the California Department of Real Estate. However, this approval does not constitute an endorsement of the views or opinions which are expressed by the course sponsor, instructor, author or lecturers. DRE Vendor #0054.

To register contact (925) 757-8283
 Make checks payable to Delta AOR

Name _____ Company _____
 Address _____ Phone _____
 City _____ Zip Code _____
 Please charge my VISA MC DRE # _____
 Credit Card # _____ Exp. ____ Signature _____