

# Beware of Making Risky Referrals

The California Department of Consumer Affairs (DCA) licenses and regulates more than 250 professions within 40 different industries. Real Estate Agents are frequently asked by home buyers and sellers to make referrals to many of these professions:

- ✚ Structural pest control companies
- ✚ Contractors
- ✚ Locksmiths/alarm companies
- ✚ Architects/landscape architects
- ✚ Electronics repair technicians
- ✚ Appliance repair technicians....
- ✚ And many more

Selling products or services without a license in one of the professions regulated by DCA is illegal. If you refer a homeowner to an unlicensed business or practitioner and the client is harmed physically or financially, your reputation can be harmed as well.

Clients who trust you will trust your recommendation. Be responsible.

**Inquire BEFORE you hire!**  
Go to [www.InquireBeforeYouHire.ca.gov](http://www.InquireBeforeYouHire.ca.gov).

Or call 1-877-STOP-ULA (1-877-786-7852)